Berlin 7|8|9 Feb 2024



The heartbeat

of the fresh produce business



FRUITNET

IIIII Messe Berlin

# FRUIT LÖGISTICA



# **General information**



### **OPENING HOURS EXHIBITORS**

7-8 February 2024 | 8 a.m.-7 p.m. 9 February 2024 | 8 a.m.-5 p.m.



7-8 February 2024 | 9 a.m.-6 p.m. 9 February 2024 | 9 a.m.-4 p.m.



### **ENTRANCES**

Halls 1-6: South Entrance (Jafféstr.)

Halls 7-11: Entrance Hall 7 (Messedamm)

Halls 18-24: Entrance North (Masurenallee)

Halls 25-27: Entrance Hall 27 (Jafféstr.)



### **ARRIVAL & HOTEL**

We support you in your personal travel preparations. Remember to check your country's VISA requirements and book your accommodation well in advance.

- Arrival & Departure
- Hotels
- Destination Berlin
- Visa



PRICES FOR EXHIBITORS		
Day pass	EUR 27.00	
Permanent pass	EUR 51.00	
Voucher for trade visitor tickets	EUR 17.00	

PRICES FOR TRADE VISITOR		
Day pass	EUR 45.00	
Permanent pass	EUR 85.00	
Gold Upgrade Day pass	plus EUR 35.00	
Gold Upgrade Permanent pass	plus EUR 65.00	
Day pass Friday	EUR 27.00	
Student pass	EUR 17.00	

No ticket sale onsite and no registration at the entrances.
Online tickets via:
<a href="https://www.fruitlogistica.com">www.fruitlogistica.com</a>







## What's important?

**Experience our new services** 



#### THE EXHIBITOR PORTAL

The exhibitor portal is your central platform for participating in FRUIT LOGISTICA. Submit your stand registration, register co-exhibitors or manage your placement offer here. We are already working on fully integrating further services into the new exhibitor portal, such as our current BECO-Webshop. So that you will be able to find all services in one portal in the future.

**Contact:** 



+49(0)30/3038-1111



fruitlogistica@messe-berlin.de



#### **PURCHASE VOUCHERS FOR YOUR CUSTOMERS**

Give your customers direct and free access to the trade show and invite them to your stand. After the event, you will only be charged for the vouchers which have been actually redeemed. You can find more information in the BECO-Webshop under the menu item Tickets and Parking.

Contact:



+49(0)30/3038-1111



fruitlogistica@messe-berlin.de



#### THE WELCOME PARTY

Save the date: 6. February 2024!

Join us to celebrate the start of this year's FRUIT LOGISTICA for the first time at a new location: at Metropol, a magnificient former theater in the heart of Berlin!

Enjoy signature drinks in a spectacular location and use the opportunity to network with our exhibitors and trade visitors in a relaxing atmosphere. Let your evening round off with our DJ and live band music.

**Contact:** 



+49(0)30/3038-1111



fruitlogistica@messe-berlin.de

# FRUIT LÖGISTICA



## **BECO-Webshop**

The platform for ordering services



#### **BECO-WEBSHOP**

The <u>BECO-Webshop</u> is the platform for ordering all the products and services needed for your participation in the trade fair: from additional passes to security cover, parking, cleaning, displays and stand equipment.

Order your free construction and dismantling passes or download the hall plan of your stand with all technical details.

The BECO-Webshop can also provide any other information, such as deadlines for placing orders, required approvals, and the Technical Guidelines.

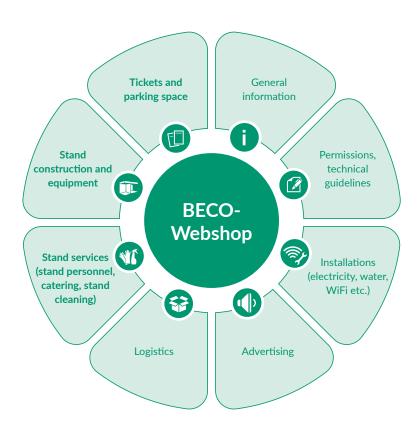
### MAKE SURE TO NOTE OUR DEADLINES:

- Submit your stand construction plans for official approval by 28.11.2023 (only mandatory for multistorey stands).
- Place all orders in the BECO-Webshop by 10.01.2024.
   After the deadlines, a surcharge applies.

Contact:



beco-support@messe-berlin.de







## **Exhibition planning**

For your trade show preparation



#### VisiFair: LOADING ZONE BOOKING PORTAL

VisiFair, our space management system, allows you to designate and pre-book loading zones for a specific time, ensuring fast, efficient and reliable delivery and collection at the desired location.

Our VisiFair system ensures stress-free and on-schedule planning. The distribution and allocation of time slots for the various loading zones reduces congestion at the entrance gates considerably, thus saving precious time when assembling and dismantling stands.

Exhibitors and suppliers can only enter the exhibition grounds for set-up and dismantling work after registering with the system and pre-booking a loading zone!

The VisiFair booking portal will open towards the middle of December 2023. Under Traffic and Logistics you will find a link to VisiFair. With the event code ZkIUQ you can register for your time slot after logging in.

Further access regulations can be found in our traffic guide.

**Contact:** 



+49(0)30/3038-4334



traffic@messe-berlin.de



#### **STAND CONSTRUCTION & REGULATION**

#### Set-up

2-5 February 2024 | 7 a.m.-0.00 p.m.

Halls 1.1, 2.1, 3.1, 4.1, 5.1, 6.1: 1-5 February 2024 | 7 a.m.-0.00 p.m.

End of construction: 5 February, at midnight **End of decorative installation:** 6 February, 10 p.m.

The stand decoration ends on Tuesday, 6 February 2024 at 10 p.m. After this period no more stand decorations are permitted.

### Dismantling

9 February 2024 | 4 p.m.-10 p.m. No dismantling allowed before 4 pm!

10-12 February 2024 | 7 a.m.-10 p.m.

More information for your trade show preparation can be found here:

**Exhibition Planning** Entry & Access Stand construction **Traffic & Logistics** 





# **Exhibition planning**

For your trade show preparation

SERVICES	CONTACT
Advertising & Sponsoring	Capital Services GmbH Tel: +49(0)30/3038-2525 advertising@messe-berlin.de
Catering	Capital Catering GmbH Tel: +49(0)30/3038-2993 cateringservice@capital-catering.de www.capital-catering.de
Complete stand orders and stand construction services by Messe Berlin	Capital Services GmbH Tel: +49(0)30/3038-1415 systems@mb-capital-services.de
Forwarding services	Schenker Deutschland AG Tel: +49(0)30/301 2995 420 fairs.berlin@dbschenker.com
Online Entry / List of Exhibitors and FRUIT LOGISTICA Online Platform	Capital Services GmbH Tel: +49(0)30/3038-2500 Service-Portal
Orders / Services	Exhibitor service Tel.: +49(0)30/3038-1400 fair-service@messe-berlin.de
Stand construction approval / technical questions about the stand	Messetechnik Tel: +49(0)30/3038-4024 Tel: +49(0)30/3038-4028 messetechnik@messe-berlin.de
Tickets, exhibitor passes	Capital Services GmbH tickets@messe-berlin.de
User account Login/ Password	BECO-Webshop  beco-support@messe-berlin.de  BECO-Webshop

### Personal Support for your successful participation

Your contact for all inqueries regarding FRUIT LOGISTICA can be found on our website via Contact.

Team FRUIT LOGISTICA: fruitlogistica@messe-berlin.de, Tel: +49(0)30/3038-1111

Our international representatives can be found here.





# **Marketing & Media Services**

Make the most of your attendance



### **Advertising & Sponsoring**

There are numerous options for the perfect presentation of your brand:

- Indoor & Outdoor advertising
- Sponsoring
- Branding
- Promotional Offers

**Advertising & Sponsoring** 

Contact:



+49(0)30/3038-2525



advertising@messe-berlin.de



### Social Media, Logos & Banners

Actively promote your trade show presence by generating your personalised e-mail banner with hall and stand number free of charge via our website. Additionally use our logo for your advertisements or draw attention to your participation by sending an email to your customer base. You can also find us on social media - don't forget to link us and use the hashtag #FL24.

Logos & Banners

**Contact:** 



+49(0)30/3038-2525



advertising@messe-berlin.de



### PR for Exhibitors

Maximize your PR value in advance. We offer you:

- Support for the organization of your press conference
- Digital press compartments
- Procurement of experienced photographers
- Active approach of national and international media

PR for Exhibitors

Contact:





## **Marketing & Media Services**

Make the most of your attendance



### FRUIT LOGISTICA ONLINE (FLO)

<u>FRUIT LOGISTICA Online</u> is the digital extension of your exhibition presence and is already included in your Media Package. Maintain your company and product presentations or book additional services on FRUIT LOGISTICA Online.

As a registered exhibitor, you will receive a link to the Content Manager at the beginning of November to complete your profile. The data you enter in your profile will serve as the basis for your entry in the printed Exhibition Guide. To ensure a complete entry in the Exhibition Guide, please update your profile by the beginning of December.

Contact:



+49(0)30/3038-2500



support@messe-berlin.de



### Advertising in the Exhibition Guide

<u>Exhibition Guide</u>: If you would like to provide more information to trade visitors or make sure your company stands out from the rest, then consider one of the following options: A entry with company log in full color or a premium entry and advertisement possibilities.

**Contact:** 



+49(0)211/9910440



katalog@fruchthandel.de



### Spotlight

<u>Spotlight</u> offers exhibitors and co-exhibitors an opportunity to present their premieres and innovations to visitors and to the media free of charge. This exclusive platform provides descriptions and images of new and improved products, machinery, processes, systems, techniques and technologies along with services, special promotions and exhibitor campaigns.

**Contact:** 



+49(0)30/3038-4562



spotlight@fruitlogistica.de





## **Additional Events & Services**

**Highlight your participation** 



### FRUIT LOGISTICA INNOVATION AWARD (FLIA)

The FRUIT LOGISTICA Innovation Award (FLIA) recognizes outstanding innovations in the entire fruit and vegetable supply chain from production to the point of sale. Whether it's fresh products, services, technology and technical systems – what innovations would you like to present? New: In addition to the FLIA, the FLIA Technology will be awarded for the first time in 2024 for outstanding innovations in the field of Machinery & Technology. Application deadline is the 17 November 2023.

Innovation Award FLIA

**Contact:** 



+49 211 99 104 25



events@fruchthandel.de



### **Tech Stage**

At Tech Stage, exhibitors present innovative, practical ideas and technical solutions from the field of machinery and technology. Tech Stage is an open forum that is accessible to all trade visitors free of charge. There are 20-minute timeslots.

Deadline: 2 Dezember 2023 (Early booking: 2 November 2023)

**Tech Stage Registration** 

**Contact:** 



+49 211 99 104 22



ds@fruchthandel.de



## **Organic-Route**

The Organic-Route offers trade visitors the opportunity to reach exhibitors with certified Organic products quickly and directly. Do you have a fresh organic product in your portfolio with which you would like to participate at FRUIT LOGISTICA? The requirement for participation is a certificate for fresh organic products.

Organic-Route



\(\) +49 (0)30 3038 1111







# **Exhibitor Timetable**

MAY - JULY		
Early May to 31 July 2023	Submit your stand registration online	www.fruitlogistica.com/en/exhibitors/registration/
31 July 2023	<b>Registration deadline for exhibitors</b> , then registration for the waiting list	www.fruitlogistica.com/en/exhibitors/registration/
AUGUST		
from August	Submit registration for <b>Tech Stage</b> and <b>Innovation Award (FLIA)</b>	www.fruitlogistica.com/en/events/tech-stage/ www.fruitlogistica.com/en/events/innovation-award-(flia)/
SEPTEMBER - OC	TOBER TO THE TOTAL THE TOTAL TO THE TOTAL TOTAL TO THE TO	
September – October	Receipt of placement proposal, confirmation of placement	via exhibitor portal
	Register co-exhibitors online	www.fruitlogistica.com/en/exhibitors/registration/
	Advertising & Sponsoring	www.fruitlogistica.com/en/exhibitors/marketing/advertising-spaces-sponsoring/
as early as possible	Make travel reservations	www.fruitlogistica.com/en/trade-visitors/travel-hotel/
	Apply for visa if required	www.fruitlogistica.com/en/trade-visitors/travel-hotel/ visa/
	Select stand construction company, noting all relevant regulations	www.fruitlogistica.com/en/exhibitors/exhibition-planning/
from October 2023	Registration for <b>Spotlight and Startup Day</b>	www.fruitlogistica.com/en/trade-visitors/spotlight/ www.fruitlogistica.com/en/events/startup-day/
NOVEMBER		
from November 2023	Receive down payment invoice incl. official stand number	electronic invoicing via E-invoicing portal Quadient
	Order additional services - BECO-Webshop	www.fruitlogistica.com/en/exhibitors/beco-webshop/
	Order construction and dismantling passes	www.fruitlogistica.com/en/exhibitors/beco-webshop/
	Send invitations to customers and business partners	
	Order entry vouchers for customers and business partners	www.fruitlogistica.com/en/exhibitors/beco-webshop/
	Order PR services and digital press box	www.fruitlogistica.com/en/press/
4 November 2023	Closing date for Spotlight exhibitors	www.fruitlogistica.com/en/trade-visitors/spotlight/
	Closing date for Startup Day	www.fruitlogistica.com/en/events/startup-day/
10 November 2023	Closing date for co-exhibitors	www.fruitlogistica.com/en/exhibitors/registration/
17 November 2023	Closing date for Innovation Award (FLIA)	www.fruitlogistica.com/en/events/innovation-award-(flia)/
until 28 November 2023	Submit stand construction plans for official approval only mandatory for multistorey stands	messetechnik@messe-berlin.de
until 30 November 2023	Update your FRUIT LOGISTICA Online (FLO) / Exhibition Guide: entries for exhibitors/co-exhibitors	Link via email to all exhibitors. This can be used to maintain and update the exhibitor entry.

Subject to change. Please note: further information may follow at a later date at <a href="fruitlogistica.com">fruitlogistica.com</a>





# **Exhibitor Timetable**

DECEMBER		
2 December 2023	Closing date for Spotlight for co-exhibitors	www.fruitlogistica.com/en/trade-visitors/spotlight/
	Closing date for Tech Stage bookings	www.fruitlogistica.com/en/events/tech-stage/
middle of December 2023	Receiving codes for free exhibitor passes	The codes will be sent via email from tickets@messe-berlin.de versendet
	Book your time slot via VisiFair. Event code ZkIUQ.	
21 December 2023	Exhibition Guide deadline für advertisement booking	www.fruitlogistica.com/en/exhibitors/marketing/ exhibition-guide/

JANUARY			
until 3 January 2024	Order stand equipment (electrical and water connections etc.)	Book your online orders here:	
	Organize transport of stand equipment	>>> <u>www.beco.messe-berlin.com</u> <<<	
	Order parking places for vehicles	LDIEAGENGTE	
	Order waste disposal and stand cleaning services	PLEASE NOTE:	
	Order security services, insurance, storage	Orders placed in the BECO-Webshop less than	
	Order catering	4 weeks before the exhibition begins will be charged	
	Book additional staff for stand	an additional 20 % over the standard prices.	
5 January 2024	Exhibition Guide deadline for printing materials	www.fruitlogistica.com/en/exhibitors/marketing/exhibition-guide/	

FEBRUARY		
1 February 2024	Start of stand construction in halls: 1.1, 2.1, 3.1, 4.1, 5.1, 6.1	
from 2 February 2024	Stand construction in all halls from 7.00 a.m. to 0.00 p.m. daily	1–5 February 2024: night works possible; ordering at least 1 day before (BECO Webshop > Permissions and Technical Guidelines)
5 February 2024	End of stand construction: 0.00 p.m. (stand construction inspection)	
6 February 2024	End of stand decoration: 10.00 p.m.	
7-9 February 2024	Opening hours for exhibitors:	8.00 a.m7.00 p.m., Friday 8.00 a.m5.00 p.m.
	Opening hours for trade visitors:	9.00 a.m6.00 p.m., Friday 9.00 a.m4.00 p.m.
9 February 2024	Start of stand dismantling in all halls: 4.00 p.m.	Exhibitors are obliged to maintain their stands fully
10-12 February 2024	Stand dismantling: 7.00 a.m10.00 p.m. daily	<ul> <li>equipped and decorated and to man the stand with official staff for the entire duration of the exhibition from 9.00 a.m. to 6.00 p.m. each day. Dismantling of stands before 4.00 p.m. on Friday, 9 February 2024.</li> </ul>

APRIL			
April 2024	Receive final invoice	electronic invoicing via E-Invoicing-Portal	

Subject to change. Please note: further information may follow at a later date at fruitlogistica.com

#FL24











FRUIT LOGISTICA Messe Berlin GmbH Messedamm 22 | 14055 Berlin Tel +49(0)30 3038 1111 fruitlogistica@messe-berlin.de